Grant H. Baker

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GRANT BAKER.

It is a significant fact that almost every one of Green-

field's business men is a young man. Grant H. Baker is no exception to this rule. But a few years in the grocery business, he has built up a splendid trade. He began like all others in a small way, but he kept on digging away undaunted by the obstacles that lay in his way. He was honest too, gave honest weights and contented himself with honest profits. He studied his customers and purchased what he thought would suit them and hold them. No customer was too hard to please; he went much out of his

way to satisfy even those who affected an ultra critical taste and managed to give all the trouble possible. Grant Baker met their objections squarely and endeavored in every way to please those who apparently did not want to be pleased.

Possessed of business shrewdness he bought in the cheapest markets, at opportune time and in as large quantities as he could afford. He spared no pains in satisfying his trade and in making the chance customer a permanent one.

He has prospered exceedingly and now has one of the handsomest and best groceries in Greenfield. It is on South Washington street just a few doors below Jefferson street. Filled as it is for the holiday season it presents a pretty sight.